

Top 5 Risks of Switching Disaster Recovery Providers — and How to Eliminate Them

Switching DR providers doesn't have to be disruptive. Here's how Recovery Point delivers seamless transitions — without the risk or downtime.

When it comes to Disaster Recovery (DR) and data center infrastructure, even unhappy customers often hesitate to make a change. The fear of downtime, compliance risks, or resource drain keeps many organizations locked in underperforming vendor relationships.

At Recovery Point, we hear it all the time:

“We knew our current DR wasn't meeting our needs, but a transition just felt too risky, so we were reluctant at first.”



It's a valid concern — but the right partner can eliminate that risk.

With over 40 years of exclusive focus on disaster recovery, we've migrated clients from legacy platforms, hybrid stacks, and competitive providers — all without unplanned downtime.

Here, we walk you through the top 5 perceived risks of switching DR providers and how Recovery Point proactively addresses each one.

1

RISK #1 Unplanned Downtime During the Transition

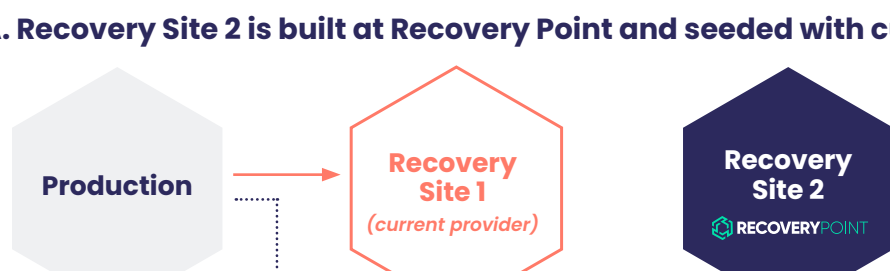
Why it's scary:

Downtime during a DR transition can disrupt critical services, break SLAs, and undermine confidence across the organization.

How we solve it:

We have a track record of zero unplanned downtime during transition and onboarding because our proprietary transition playbook is designed around phased transitions, parallel testing, and rollback safeguards. Before any move, our team simulates the entire process — validating data, failover capabilities, dependencies, and performance in advance.

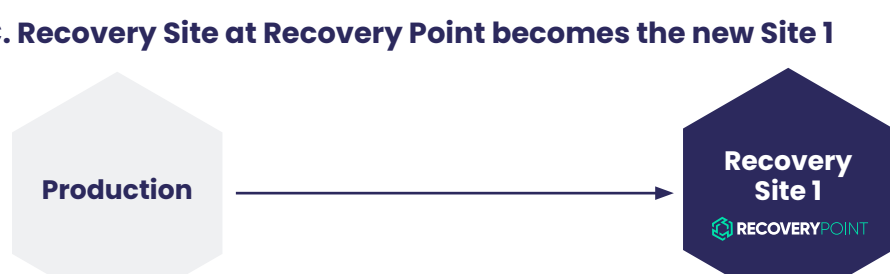
A. Recovery Site 2 is built at Recovery Point and seeded with current data



B. Recovery Site 2 at Recovery Point is tested and verified



C. Recovery Site at Recovery Point becomes the new Site 1



Client proof:

A leading scientific research organization recently faced the challenge of migrating away from their legacy disaster recovery provider without risking downtime, data loss, or compliance gaps. With mission-critical x86 and mainframe systems on the line and regulatory compliance at stake, the client needed a fast, secure, and zero-disruption transition. They turned to Recovery Point for our deep expertise in complex DR environments and rapid transitions under pressure.

[Read the full case study](#)

2

RISK #2 Mismatch Between DR Infrastructure and Application Needs

Why it's scary:

Hybrid environments, legacy systems, and interdependent applications often don't "lift and shift" easily. A mismatch can result in failed recoveries or incomplete protection.

How we solve it:

Our pre-transition technical assessments map your entire environment — from mainframes and IBM Power Systems to VMware, x86, and cloud-native workloads. We validate everything before transition, ensuring recovery objectives (RTO/RPO) are met — and often exceeded.

Our engineers work closely with your teams to identify critical path systems, configuration nuances, and failover behaviors before going live.

Network	Cooling	Power	Connectivity	Mainframe	Power Systems	x86	Tape Services
Health	Health	Health	Health	Health	Health	Health	Health

3

RISK #3 Lack of Internal Bandwidth to Support the Transition

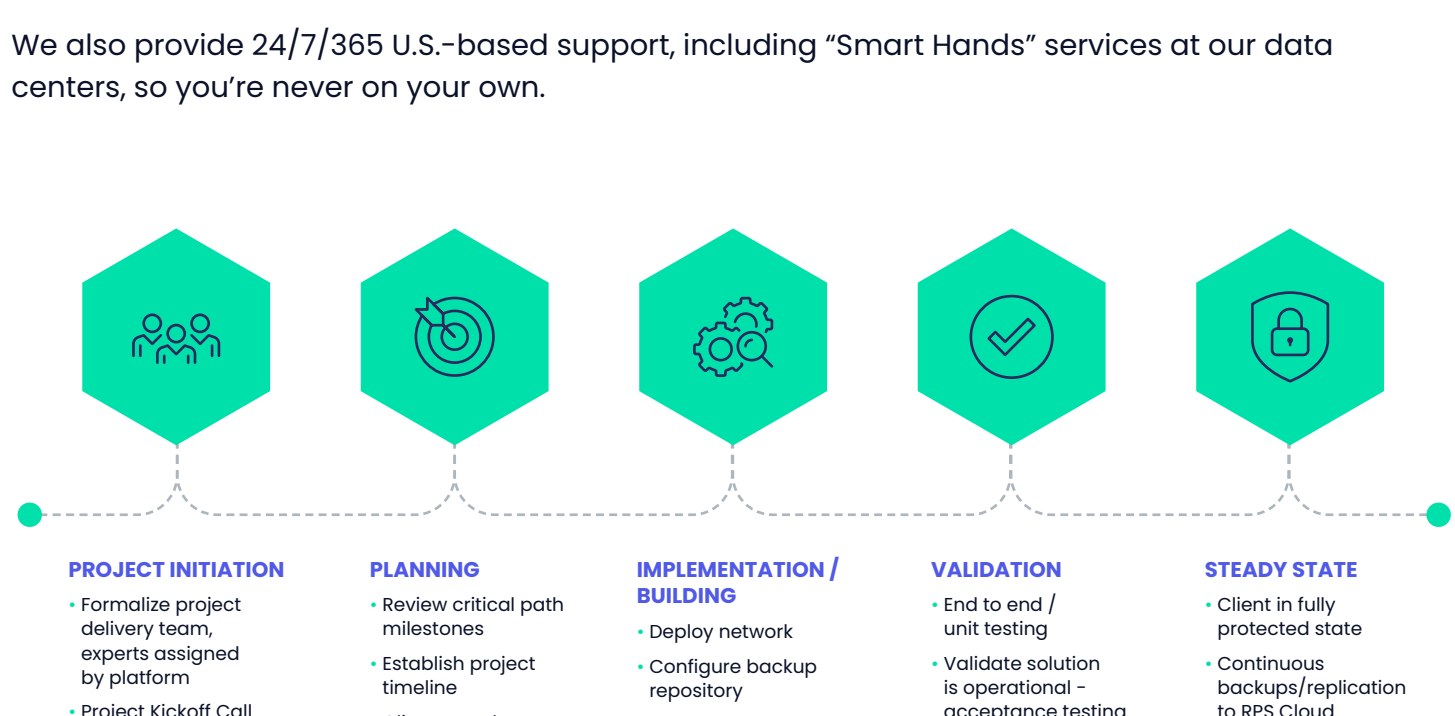
Why it's scary:

IT teams are already stretched thin. A DR transition project often gets deprioritized simply because no one has the time.

How we solve it:

We manage the transition for you. Recovery Point provides a dedicated project team — including DR architects, platform specialists, and project managers — who handle the planning, logistics, cutover, and testing. In fact, the first step is to formally assign your Recovery Point team. Your internal team stays focused on operations while we manage the transition in a fully transparent manner.

We also provide 24/7/365 U.S.-based support, including "Smart Hands" services at our data centers, so you're never on your own.



4

RISK #4 Compliance and Regulatory Exposure

Why it's scary:

Transitions involve the movement of potentially sensitive data. Any misstep can trigger a compliance breach — especially in highly regulated industries like healthcare, finance, or government.

How we solve it:

Our data centers and control processes are certified and audited:

- SOC 2 Type II
- HIPAA and HITECH
- PCI-DSS
- ISO 27001

We've supported secure DR transitions for hospitals, insurers, and federal agencies — ensuring that every step of the move meets or exceeds regulatory standards. We also provide documentation and audit trails to support your governance requirements.

Client proof:

A leading Mid-Atlantic health insurer partnered with Recovery Point to mitigate ransomware threats and ensure compliance. Leveraging Recovery Point's secure, compliant DRaaS platform, the client gained real-time replication, a cleanroom environment, and annual assisted DR testing to ensure adherence to stringent healthcare regulations. As a result, they achieved continuous data protection, rapid recovery, and minimized regulatory exposure—strengthening both operational resilience and customer trust.

[Read the full case study](#)

5

RISK #5 It'll Just Be the Same Problem Again

Why it's scary:

Some teams have been burned before by providers that promised more than they delivered.

How we solve it:

Recovery Point isn't a general-purpose colocation provider that dabbles in DR. We're 100% focused on disaster recovery and recovery — it's all we do, and we've done it for over four decades.

Our clients don't just get a new site — they get measurable, year-over-year improvements in RPO/RTO, test cadence, support responsiveness, and overall system resilience.



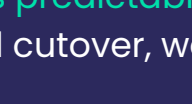
Gartner

Recovery Point is a Gartner-recognized leader in DRaaS since 2015

Transition Without the Turmoil

Yes — switching DR providers can be complex. But with the right partner, it doesn't have to be risky, disruptive, or resource intensive.

At Recovery Point, we make DR transitions predictable, secure, and painless. From the initial assessment through to the final cutover, we own the process — and the outcome — with you.



Ready to Talk?

We'd love to share more about how we help organizations like yours switch DR providers with confidence.

[Schedule a DRaaS Consultation](#)